# Rationality Lecture 11

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Equilibrium Selection Problem



What should/will Ann (Bob) do?

Equilibrium Selection Problem



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A and B are players in the same football team. A has the ball, but an opposing player is converging on him. He can pass the ball to B, who has a chance to shoot. There are two directions in which A can move the ball, *left* and *right*, and correspondingly, two directions in which B can run to intercept the pass. If both choose *left* there is a 10% chance that a goal will be scored. If they both choose *right*, there is a 11% change. Otherwise, the chance is zero. There is no time for communication; the two players must act simultaneously.

What should they do?

R. Sugden. *The Logic of Team Reasoning*. Philosophical Explorations (6)3, pgs. 165 - 181 (2003).





A: What should I do?



A: What should I do? r if the probability of B choosing r is  $> \frac{10}{21}$ and l if the probability of B choosing l is  $> \frac{11}{21}$ (symmetric reasoning for B)



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#### Rationality in Interaction

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In social interaction, rationality has to be enriched with further assumptions about individuals' **mutual knowledge and beliefs**, but these assumptions are not without consequence.

C. Bicchieri. Rationality and Game Theory. Chapter 10 in [HR].

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D. Lewis. Convention. 1969.

M. Chwe. Rational Ritual. 2001.

"Common Knowledge" is informally described as what any fool would know, given a certain situation: It encompasses what is relevant, agreed upon, established by precedent, assumed, being attended to, salient, or in the conversational record. "Common Knowledge" is informally described as what any fool would know, given a certain situation: It encompasses what is relevant, agreed upon, established by precedent, assumed, being attended to, salient, or in the conversational record.

It is not Common Knowledge who "defined" Common Knowledge!

The first formal definition of common knowledge?

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**Fixed-point definition**:  $\gamma := i$  and j know that ( $\varphi$  and  $\gamma$ )

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**Shared situation**: There is a *shared situation s* such that (1) *s* entails  $\varphi$ , (2) *s* entails everyone knows  $\varphi$ , plus other conditions H. Clark and C. Marshall. *Definite Reference and Mutual Knowledge*. 1981. M. Gilbert. *On Social Facts*. Princeton University Press (1989).

P. Vanderschraaf and G. Sillari. "Common Knowledge", The Stanford Encyclopedia of Philosophy (2009). http://plato.stanford.edu/entries/common-knowledge/.

R. Aumann. Agreeing to Disagree. Annals of Statistics (1976).

R. Fagin, J. Halpern, Y. Moses and M. Vardi. *Reasoning about Knowledge*. MIT Press, 1995.



W is a set of **states** or **worlds**.



An **event**/**proposition** is any (definable) subset  $E \subseteq W$ 



At each state, agents are assigned a set of states they *consider possible* (according to their information). The information may be (in)correct, partitional, ....



**Knowledge Function**:  $K_i : \wp(W) \rightarrow \wp(W)$  where  $K_i(E) = \{w \mid R_i(w) \subseteq E\}$ 



 $w \in K_A(E)$  and  $w \notin K_B(E)$ 



The model also describes the agents' higher-order knowledge/beliefs



**Everyone Knows**:  $K(E) = \bigcap_{i \in A} K_i(E)$ ,  $K^0(E) = E$ ,  $K^m(E) = K(K^{m-1}(E))$ 



**Common Knowledge**:  $C : \wp(W) \rightarrow \wp(W)$  with

$$C(E) = \bigcap_{m \ge 0} K^m(E)$$



 $w \in K(E)$   $w \notin C(E)$ 



 $w \in C(E)$ 

#### **Fact.** For all $i \in A$ and $E \subseteq W$ , $K_iC(E) = C(E)$ .
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Suppose you are told "Ann and Bob are going together,"' and respond "sure, that's common knowledge." What you mean is not only that everyone knows this, but also that the announcement is pointless, occasions no surprise, reveals nothing new; in effect, that the situation after the announcement does not differ from that before. ...the event "Ann and Bob are going together" — call it E — is common knowledge if and only if some event call it F — happened that entails E and also entails all players' knowing F (like all players met Ann and Bob at an intimate party). (Aumann, pg. 271, footnote 8)

**Fact.** For all  $i \in A$  and  $E \subseteq W$ ,  $K_iC(E) = C(E)$ .

An event *F* is **self-evident** if  $K_i(F) = F$  for all  $i \in A$ .

**Fact.** An event E is commonly known iff some self-evident event that entails E obtains.

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**Fact.** An event E is commonly known iff some self-evident event that entails E obtains.

**Fact.**  $w \in C(E)$  if every finite path starting at w ends in a state in E

The following axiomatize common knowledge:

Two players Ann and Bob are told that the following will happen. Some positive integer n will be chosen and *one* of n, n + 1 will be written on Ann's forehead, the other on Bob's. Each will be able to see the other's forehead, but not his/her own.

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Suppose the number are (2,3).

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Do the agents know there numbers are less than 1000?

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Suppose the number are (2,3).

Do the agents know there numbers are less than 1000?

Is it common knowledge that their numbers are less than 1000?



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- Other "group informational attitudes": distributed knowledge, common belief, ...
- Common knowledge/belief of rationality

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- Other "group informational attitudes": distributed knowledge, common belief, ...
- Common knowledge/belief of rationality
- Where does common knowledge come from?

## Key Assumptions

- CK1 The structure of the game, including players' strategy sets and payoff functions, is common knowledge among the players.
- CK2 The players are rational (i.e., they are expected utility maximizers) and this is common knowledge.

|     |   | Bo<br>L | ob<br>R |
|-----|---|---------|---------|
| Ann | U | 1,2     | 0,1     |
|     | D | 0,1     | 1,0     |



There is no prior such that R is rational for Bob.



If Ann knows this, then she does not consider R a option for Bob



So, U is the only rational choice.

Common knowledge of rationality (players will not choose strictly dominated actions) leads to a process of iterated removal of strictly dominated strategies.

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What about weak dominance?

## Weak Dominance



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## Weak Dominance



|   | L                 | R                 |
|---|-------------------|-------------------|
| U | 1,1               | 0, <b>1</b>       |
| D | 0, <mark>2</mark> | 1, <mark>0</mark> |

|   | L                 | R                 |
|---|-------------------|-------------------|
| U | 1,1               | 0, <b>1</b>       |
| D | 0, <mark>2</mark> | 1, <mark>0</mark> |

Suppose rationality incorporates *weak dominance* (i.e., *admissibility* or *cautiousness*).

|   | L                 | R                 |
|---|-------------------|-------------------|
| U | 1,1               | 0, <b>1</b>       |
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Suppose rationality incorporates *weak dominance* (i.e., *admissibility* or *cautiousness*).

- 1. Both Row and Column should use a *full-support* probability measure
- 2. But if Row thinks that Column is **rational** then should she not assign probability 1 to *L*?

|   | L                 | R                 |
|---|-------------------|-------------------|
| U | 1,1               | 0, <b>1</b>       |
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Suppose rationality incorporates *weak dominance* (i.e., *admissibility* or *cautiousness*).

- 1. Both Row and Column should use a *full-support* probability measure
- 2. But if Row thinks that Column is **rational** then should she not assign probability 1 to *L*?

The condition that the players incorporate admissibility into their rationality calculations seems to conflict with the condition that the players think the other players are rational (there is a tension between admissibility and strategic reasoning)





T weakly dominates B



Then L strictly dominates R.



The IA set



But, now what is the reason for not playing B?

### **Backwards Induction**

Invented by Zermelo, Backwards Induction is an iterative algorithm for "solving" and extensive game.






























$$\begin{array}{c|c} \hline A & \hline R1 \\ \hline D1 \\ \hline (2,1) \end{array} (1,6)$$

$$\begin{array}{c|c} \hline R1 \\ \hline D1 \\ \hline (2,1) \end{array} (1,6)$$

(2,1)



### But what if...



### But what if...



- Are the players irrational?
- What argument leads to the BI solution?

|   | С   | D   |
|---|-----|-----|
| С | 3,3 | 0,4 |
| D | 4,0 | 1,1 |

|   | С   | D   |
|---|-----|-----|
| С | 3,3 | 0,4 |
| D | 4,0 | 1,1 |

|   | C   | D   |   | C   | D   |   | C   | D   |       | C   | D   |   |   |  |
|---|-----|-----|---|-----|-----|---|-----|-----|-------|-----|-----|---|---|--|
| С | 3,3 | 0,4 | C | 3,3 | 0,4 | С | 3,3 | 0,4 | <br>С | 3,3 | 0,4 | • | ٠ |  |
| D | 4,0 | 1,1 | D | 4,0 | 1,1 | D | 4,0 | 1,1 | D     | 4,0 | 1,1 |   |   |  |

|   | C   | D   |   | C   | D   |   |   | С   | D   |   |   | C   | D   |
|---|-----|-----|---|-----|-----|---|---|-----|-----|---|---|-----|-----|
| С | 3,3 | 0,4 | C | 3,3 | 0,4 | - | С | 3,3 | 0,4 | - | С | 3,3 | 0,4 |
| D | 4,0 | 1,1 | D | 4,0 | 1,1 |   | D | 4,0 | 1,1 |   | D | 4,0 | 1,1 |

|   | C   | D   |   | C   | D   |   |   | C   | D   |   |   | С   | D   |
|---|-----|-----|---|-----|-----|---|---|-----|-----|---|---|-----|-----|
| С | 3,3 | 0,4 | C | 3,3 | 0,4 | - | С | 3,3 | 0,4 | - | С | 3,3 | 0,4 |
| D | 4,0 | 1,1 | D | 4,0 | 1,1 |   | D | 4,0 | 1,1 |   | D | 4,0 | 1,1 |

|   | C   | D   |   | C   | D   |   |   | C   | D   |   |   | C   | D   |
|---|-----|-----|---|-----|-----|---|---|-----|-----|---|---|-----|-----|
| С | 3,3 | 0,4 | С | 3,3 | 0,4 | - | С | 3,3 | 0,4 | - | С | 3,3 | 0,4 |
| D | 4,0 | 1,1 | D | 4,0 | 1,1 |   | D | 4,0 | 1,1 |   | D | 4,0 | 1,1 |

What about "tit-for-tat"?

|   | C   | D   |   | C   | D   |   |   | C   | D   |   |   | С   | D   |
|---|-----|-----|---|-----|-----|---|---|-----|-----|---|---|-----|-----|
| С | 3,3 | 0,4 | C | 3,3 | 0,4 | - | С | 3,3 | 0,4 | - | С | 3,3 | 0,4 |
| D | 4,0 | 1,1 | D | 4,0 | 1,1 |   | D | 4,0 | 1,1 |   | D | 4,0 | 1,1 |

What about "tit-for-tat"?

Is anything missing in these models?

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R. Aumann and J. H. Dreze. *Rational Expectation in Games*. American Economic Review (2008).

#### Two questions

What should the players do in a game-theoretic situation and what should they expect? (Assuming everyone is rational and recognize each other's rationality)

What are the assumptions about rationality and the players' knowledge/beliefs underlying the various solution concepts? Why would the agents' follow a particular solution concept? Writing a paper together

|   | C | D |
|---|---|---|
| C |   |   |
| D |   |   |



Writing a paper together

Problem of Cooperation.

|   | С   | D   |
|---|-----|-----|
| C | 3,3 | 0,4 |
| D | 4,0 | 1,1 |



Writing a paper together

Problem of Coordination.

|   | C   | D   |
|---|-----|-----|
| C | 3,3 | 0,0 |
| D | 0,0 | 1,1 |


Writing a paper together



Intuitively, we solve these problem by working together. This is the question of collective agency.



R. Cubitt and R. Sugden. *Common Knowledge, Salience and Convention: A Reconstruction of David Lewis' Game Theory*. Economics and Philosophy, 19, pgs. 175-210, 2003..

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- Anyone who accept the rules of arithmetic has a reason to believe 618 × 377 = 232,986, but most of us do not hold have firm beliefs about this.
- Definition: R<sub>i</sub>(φ) means φ is true within some logic of reasoning that is *endorsed* by (that is, accepted as a normative standard by) person i...φ must be either regarded as *self-evident* or derivable by rules of inference (deductive or inductive)

A indicates to i that  $\varphi$ 

A is a "state of affairs"

A ind<sub>i</sub>  $\varphi$ : i's reason to believe that A holds provides i's reason for believing that  $\varphi$  is true.

(A1)For all *i*, for all *A*, for all  $\varphi$ :  $[R_i(A \text{ holds}) \land (A \text{ ind}_i \varphi)] \Rightarrow R_i(\varphi)$ 

#### • $[(A \text{ holds}) \text{ entails } (A' \text{ holds})] \Rightarrow A \text{ ind}_i(A' \text{ holds})$

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- $[(A ind_i \varphi) \land (A ind_i \psi)] \Rightarrow A ind_i(\varphi \land \psi)$
- $[(A ind_i[A' holds]) \land (A' ind_ix)] \Rightarrow A ind_i\varphi$

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- $[(A ind_i\varphi) \land (\varphi entails \psi)] \Rightarrow A ind_i\psi$
- $[(A ind_i R_j[A' holds]) \land R_i(A' ind_j\varphi)] \Rightarrow A ind_iR_j(\varphi)$

• A holds  $\Rightarrow$   $R_i(A holds)$ 

- A holds  $\Rightarrow$   $R_i(A holds)$
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- A ind;  $\varphi$

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- A ind;  $R_j(A \text{ holds})$
- A ind<sub>i</sub>  $\varphi$

• (A ind<sub>i</sub> 
$$\psi$$
)  $\Rightarrow$  R<sub>i</sub>[A ind<sub>j</sub>  $\psi$ ]

Let  $R^{G}(\varphi)$ :  $R_{i}\varphi, R_{j}\varphi, \ldots, R_{i}(R_{j}\varphi), R_{j}(R_{i}(\varphi)), \ldots$ iterated reason to believe  $\varphi$ . Let  $R^{G}(\varphi)$ :  $R_{i}\varphi, R_{j}\varphi, \ldots, R_{i}(R_{j}\varphi), R_{j}(R_{i}(\varphi)), \ldots$ iterated reason to believe  $\varphi$ .

**Theorem.** (Lewis) For all states of affairs A, for all propositions  $\varphi$ , and for all groups G: if A holds, and if A is a reflexive common indicator in G that  $\varphi$ , then  $R^{G}(\varphi)$  is true.

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## How does this help?



A: What should we do? **Team Reasoning**: why should this "mode of reasoning" be endorsed?

 $R_i(\varphi)$ : "agent *i* has reason to believe  $\varphi$ "

 $R_i(\varphi)$ : "agent *i* has reason to believe  $\varphi$ " this is interpreted as  $\varphi$  follows from rules (deductive, inductive, norm of practical reason) endorsed by agent *i*.

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Assume each person's logic at least contains propositional logic:  $inf(R): \varphi_1, \dots, \varphi_n, \neg(\varphi_1 \land \dots \land \varphi_n \land \neg \psi) \rightarrow \psi$ 

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 $R_i(\varphi_i)$  vs.  $R_j(\varphi_i)$ : Suppose *i* reliable takes a bus every Monday. The other commuters may all make the inductive inference that *i* will take the bus next Monday  $(M_i)$ . In fact, we may assume that this is a *common mode of reasoning*, so everyone reliably makes the inference that *i* will catch the bus next Monday. So,  $R_j(M_i)$ ,  $R_iR_j(M_i)$ , but *i* should still be *free* to choose whether he wants to take the bus on Monday, so  $\neg R_i(M_i)$  and  $\neg R_j(R_i(M_i))$ , etc.

#### Common Reason to Believe

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$$inf(R_i): R^G(\varphi) \to \varphi$$

Common Attribution of Common Reason: for all  $i \in G$ , for all propositions  $\varphi$  for which i is not the subject

$$inf(R^G): arphi o R_i(arphi)$$

### Common Reason to Believe to Common Belief

**Theorem** The three previous properties can generate any hierarchy of belief (*i* has reason to believe that *j* has reason to believe that... that  $\varphi$ ) for any  $\varphi$  with  $R^{G}(\varphi)$ .

 $\begin{array}{l} inf(R_i) : R^N[opt(v, N, s^N)], \\ R^N[ \mbox{ each } i \in N \mbox{ endorses team maximising with respect to } N \mbox{ and } v \mbox{ ]}, \\ R^N[ \mbox{ each member of } N \mbox{ acts on reasons } ] \rightarrow ought(i, s_i) \end{array}$ 

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*i* acts on reasons if for all  $s_i$ ,  $R_i[ought(i, s_i)] \Rightarrow choice(i, s_i)$ 

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 $opt(v, N, s^N)$ :  $s^N$  is maximal for the group N w.r.t. v

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Recursive definition: i's endorsement of the rule depends on i having a reason to believe everyone else endorses the rule...

- Individual decision making and individual action against nature.
  - Ex: Gambling.



- Individual decision making and individual action against nature.
- Individual decision making in interaction.
  - Ex: Playing chess.



- Individual decision making and individual action against nature.
- Individual decision making in interaction.
- Collective decision making.
  - Ex: Carrying the piano.



- Individual decision making and individual action against nature.
- Individual decision making in interaction.
- Collective decision making.



#### Next: Social Choice Theory and Group Preferences