

# Rationality

## Lecture 6

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## Subjective Probabilities

Should a rational agent's graded beliefs satisfy the laws of probability?

J. Joyce. *Bayesianism*. in [HR].

Ann: “the probability it will rain tomorrow is 0.9” means “Ann's degree of belief is fairly high (0.9) that it will rain tomorrow. Of course whether it will actually rain, depends on objective events taking place in the external worlds.”

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What we need: systematic procedures for linking the probability calculus (graded beliefs) to claims about **objectively observable behavior**, such as preferences revealed by choice behavior.

## Ramsey, de Finetti and Savage (2)

Suppose we are wondering about Ann's degree of belief about whether a coin will land heads ( $H$ ) or tails ( $T$ ).

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- $L_1$  If the coin lands heads, you win a sports car; otherwise you win nothing
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If Ann chooses  $L_1$ , she believes  $H$  is more probable than  $T$

If Ann chooses  $L_2$ , she believes  $T$  is more probable than  $H$

If Ann is indifferent, she believes  $H$  and  $T$  are equally probable (i.e.,  $p_A(H) = p_A(T) = 1/2$ )

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Anyone whose beliefs violate the laws of probability is *practically irrational*.

F. P. Ramsey. *Truth and Probability*. 1931.

B. de Finetti. *La prévision: Ses lois logiques, ses sources subjectives*. 1937.

Alan Hájek. *Dutch Book Arguments*. Oxford Handbook of Rational and Social Choice, 2008.

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3. **The EU-Thesis** A practically rational agent will estimate that an act best satisfies her desires iff that act maximizes her subjective expected utility
4. **Dutch Book Theorem.** An agent who tries to maximize her subjective expected utility using beliefs that violate the laws of probability will freely preform an act that is sure to leave her worse off than some alternative act would in all circumstances.

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# Belief/Desire Psychology



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Assumption 2 makes no claim about what causes actions....it says that what *makes* an act rational is that it bears the right relationship to the actor's beliefs and desires.

## The EU-Thesis

**Expected Money/Value/Utility:** Given an agent's beliefs and desires, the **expected utility** of an **action** leading to a set of outcomes *Out* is:

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1. principle of maximizing expected monetary value
2. principle of maximizing expected value
3. principle of maximizing expected utility

## Comments on Expected Utility

Options	1/2	1/2
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What numbers should we use in place of monetary value? (moral) value? personal utility?

## Why maximize expected utility?

**Law of Large Numbers:** everyone who maximizes expected utility will *almost certainly* be better off in the long run. By performing a random experiment sufficiently many times, the probability that the average outcome differs from the expected outcome can be rendered *arbitrarily* small.

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Direct axiomatizations of expected utility vs. *indirect* axiomatization of expected utility



# Returning to the Dutch Book Argument

Assumptions:

1. the agent desires *only* money
2. her desire for money does not vary with changes in her fortune
3. she is not averse to risk or uncertainty

## Betting Behavior

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The *EU*-thesis entails that the agent's level of confidence in  $X$  will be revealed by the monetary value she puts on  $W_X$ .

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If she is indifferent between 63,81 EUR and [100 EUR if it rains, 0 EUR otherwise], then she believes to degree 0.6381 that it will rain.

## Dutch Book

An agent will swap an (set of) wagers with the (sum of) their fair prices.



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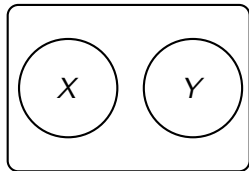
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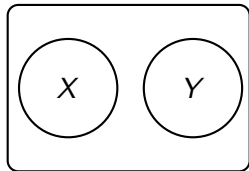
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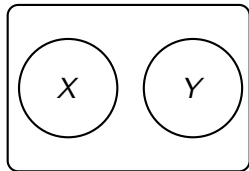
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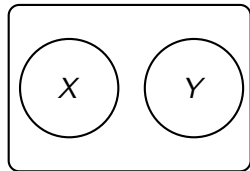
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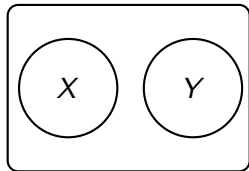
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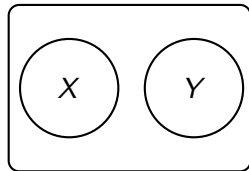
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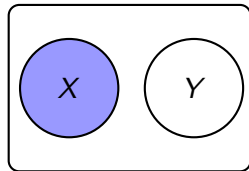
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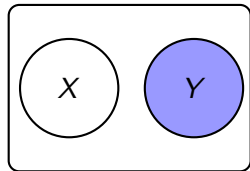
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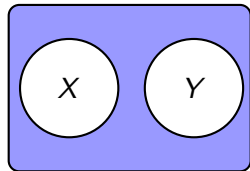
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  - If neither  $X$  nor  $Y$  is true  
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**Theorem.** Imagine an EU-maximizer who satisfies 1-3 and has a precise degree of belief for every proposition she considers. If these beliefs violate the laws of probability, then she will make Dutch Book against herself.

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*allow agents to have incomplete or imprecise preferences*



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*justify probabilistic coherence and EU simultaneously: Savage's Representation Theorem (discussed later in the semester)*

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**Converse Dutch Book Theorem.** If your degrees of beliefs (fair betting prices) satisfy the laws of probability, then there does not exist a Dutch Book consisting of bets at those prices.

## Issues

- ▶ Epistemic vs. Practical Rationality
- ▶ What sort of requirement is “maximize expected utility”?
- ▶ Observed failures of maximizing subjective expected utility: Allais Paradox (more on this later in the semester)
- ▶ Rational principles of belief *change*
- ▶ Is the desire/belief “ontology” *correct*? Lewis on the desire as belief thesis.

## Epistemic vs. Practical Rationality

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*There is nothing more to the rationality of beliefs than their propensity to produce practically rational actions.*

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- ▶ Joyce: relate probability consistency to *accuracy* of graded beliefs.

# Maximizing Expected Utility

J. Pollock. *How do you maximize Expectation Value?*. *Nous*, Vol. 17, No. 3 (1983), pgs. 409 - 421.

## Maximizing

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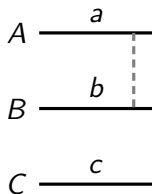
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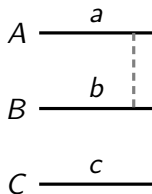
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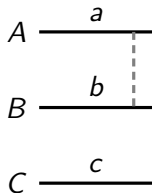
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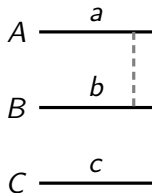


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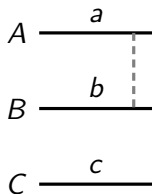
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Ever Better Wine:

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- ▶ Not now. The wine will be better later.
- ▶ Not later. For at any given time it will be true that the wine will be even better if you waited longer
- ▶ But if you do not drink the wine now and do not drink it later, then you will not drink it at all!

“It is worth emphasizing that all of these paradoxical cases are non-realistic in important ways. The wine example requires that the wine get better without limit, and do so rapidly enough to counteract the decrease in expectation value normally resulting from the extreme improbability of our surviving to very great ages (e.g., one million years). The examples illustrate logically possible difficulties for (1) and (2), and hence show that (1) and (2) are not logically necessary, but they are not difficulties that are apt to arise in practice. ” (Pollock, pg. 420)

# Allais Paradox

M. Allais. *Le comportement de l'homme rationnel devant le risque: critique des postulats et axiomes de l'école Américaine*. *Econometrica* 21, 503-546, 1953.

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Suppose there are three possible outcomes:

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(Explanation on the next slide)

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If  $L_1 \succ L_2$  and the decision maker is maximizing expected utility, then we have

$$0.00 \cdot u_0 + 1.00 \cdot u_{1M} + 0.00 \cdot u_{5M} > 0.01 \cdot u_0 + 0.89 \cdot u_{1M} + 0.10 \cdot u_{5M}.$$

So, (after some algebraic manipulations)

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So, (after some algebraic manipulations)

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Putting these inequalities together, we have

$$0.11 \cdot u_{1M} > 0.01 \cdot u_0 + 0.10 u_{5M} > 0.11 \cdot u_{1M}$$

which implies  $0.11 \cdot u_{1M} > 0.11 \cdot u_{1M}$ , which is a contradiction.

## Rational Belief Change

If an agent believes  $p$  and  $p \rightarrow q$ , what should an ideally rational agent do if she comes to (reliably) believe that  $\neg q$ ?



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Given a subjective probability measure  $P$ , how should an ideally rational agent revise its probability measure upon learning an event  $E$ ?

## Revising Probabilities

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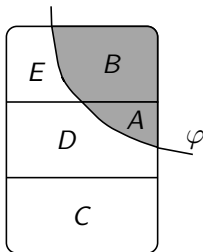
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R. Jeffrey. *Alias Smith and Jones: The Testimony of the Senses*. Erkenntnis 26, 391-399, 1987.

## Revising (All-out) Beliefs

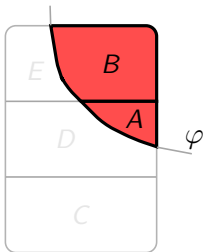


## Revising (All-out) Beliefs



Incorporate the new information  $\varphi$

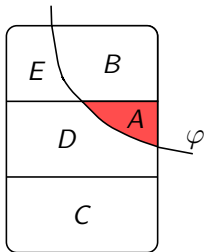
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**Public Announcement:** Information from an infallible source  
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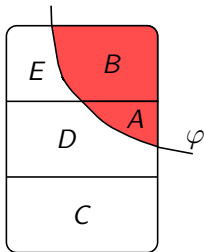
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## Desire as Belief Thesis

Following Hume, there is a strict division between beliefs and desires (they may be entangled, but play very different roles in rational agency). Why should we maintain this division?

D. Lewis. *Desire as Belief*. *Mind*, 97, (1988), pgs. 323 - 332.

D. Lewis. *Desire as Belief II*. *Mind*, 105, (1996), pgs. 303 - 313.

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For each proposition  $p$ , there is a corresponding proposition  $p^\circ$  expressing that  $p$  is *desirable*.

For all utility functions  $U$  and probability functions  $P$ :

- (1) *Desire-as-Belief Thesis*: For any  $p$ ,  $U(p) = P(p^\circ)$
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For any  $p$ ,  $P_p(p^\circ) = U_p(p) = U(p)$



(2) applied to  $U_p$

## Desire-As-Belief

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So, for all  $p$ ,  $P(p^\circ \mid p) = P(p^\circ)$ .

This fails for many probability measures  $P$  and if not, let

$q = \neg(p \wedge p^\circ)$ , then (assuming  $P_p(p^\circ) = P(p^\circ)$ )

$0 = P_q(p^\circ \mid p) \neq P_q(p^\circ) > 0$ .

# Analyzing the Argument

R. Bradley and C. List. *Desire-as-belief revisited*. *Analysis*, 69(1), pgs. 31 - 37, 2009.

A. Hájek and P. Pettit. *Desire Beyond Belief*. *Australasian Journal of Philosophy*, 82(1), pgs. 77 - 92, 2004.

H. Árló-Costa, J. Collins and I. Levi. *Desire-as-Belief Implies Opinionation or Indifference*. *Analysis*, 55, pgs. 2 - 5, 1995.

J. Collins. *Desire, Belief and Expectation*. *Mind*, 100, pgs. 333 - 342, 1997.

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Next Week: No Class (consult website for reading)

## Savage's Representation Theorem

A set of states  $S$ , a set of consequences  $O$ , **acts** are functions from  $S$  to  $O$ .



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**Expected Utility:**

$$Exp_{P,u}(\alpha) = \sum_{w \in W} P(w) \times u(\alpha, w)$$

## Small Worlds

States: {the sixth egg is good, the sixth egg is rotten}

Consequences { 6-egg omelet, no omelet and five good eggs destroyed, 6-egg omelet and a saucer to wash....}

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	Good Egg	Rotten Egg
Break into bowl	6-egg omelet	No Omelet and five good eggs destroyed
Break into saucer	6-egg omelet and a saucer to wash	5-egg omelet and a saucer to wash
Throw away	5-egg omelet and one good egg destroyed	5-egg omelet

# Representation

EU-coherence: There must be at least one probability  $P$  defined on states and one utility function for consequences that **represent** the agent's preferences in the sense that, for any acts  $\alpha$  and  $\beta$ , she strictly (weakly) prefers  $\alpha$  to  $\beta$  only if  $Exp_{P,u}(\alpha)$  is greater (as great as)  $Exp_{P,u}(\beta)$ .

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4. **Wagers** For consequences  $O_1$  and  $O_2$  and any event  $X$ , there is an act [ $O_1$  if  $X$ ,  $O_2$  else] that produces  $O_1$  in any state that entails  $X$  and  $O_2$  in any state that entails  $\neg X$

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5. **Savage's P4** If the agent prefers  $[O_1 \text{ if } X, O_2 \text{ else}]$  to  $[O_1 \text{ if } Y, O_2 \text{ else}]$  when  $O_1$  is more desirable than  $O_2$ , then she will also prefer  $[O_1^* \text{ if } X, O_2^* \text{ else}]$  to  $[O_1^* \text{ if } Y, O_2^* \text{ else}]$  for any other outcomes such that  $O_1^*$  is more desirable than  $O_2^*$ .

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## Representation Theorem

If an agent satisfies all of the above postulates (including some technical ones not discussed), then the agent acts *as if* she is maximizing an expected utility.

These axioms (along with a few others) guarantee the existence of a unique probability  $P$  and utility  $u$ , unique up to the arbitrary choice of a unit and zero-point, whose associated expectation represents the agent's preferences.

## Defining Beliefs from Preferences

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*Definition* A practically rational agent **believes  $X$  more strongly than she believes  $Y$**  if and only if she strictly prefers  $[O_1 \text{ if } X, O_2 \text{ else}]$  to  $[O_1 \text{ if } Y, O_2 \text{ else}]$  for some (hence any by P4) outcome with  $O_1$  more desirable than  $O_2$ .

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If  $O_1$  is preferred to  $O_2$  then the agent *has a good reason* for preferring  $[O_1 \text{ if } X, O_2 \text{ else}]$  to  $[O_1 \text{ if } Y, O_2 \text{ else}]$  exactly if she is more confident in  $X$  than in  $Y$ .